



Local solutions to global dynamics

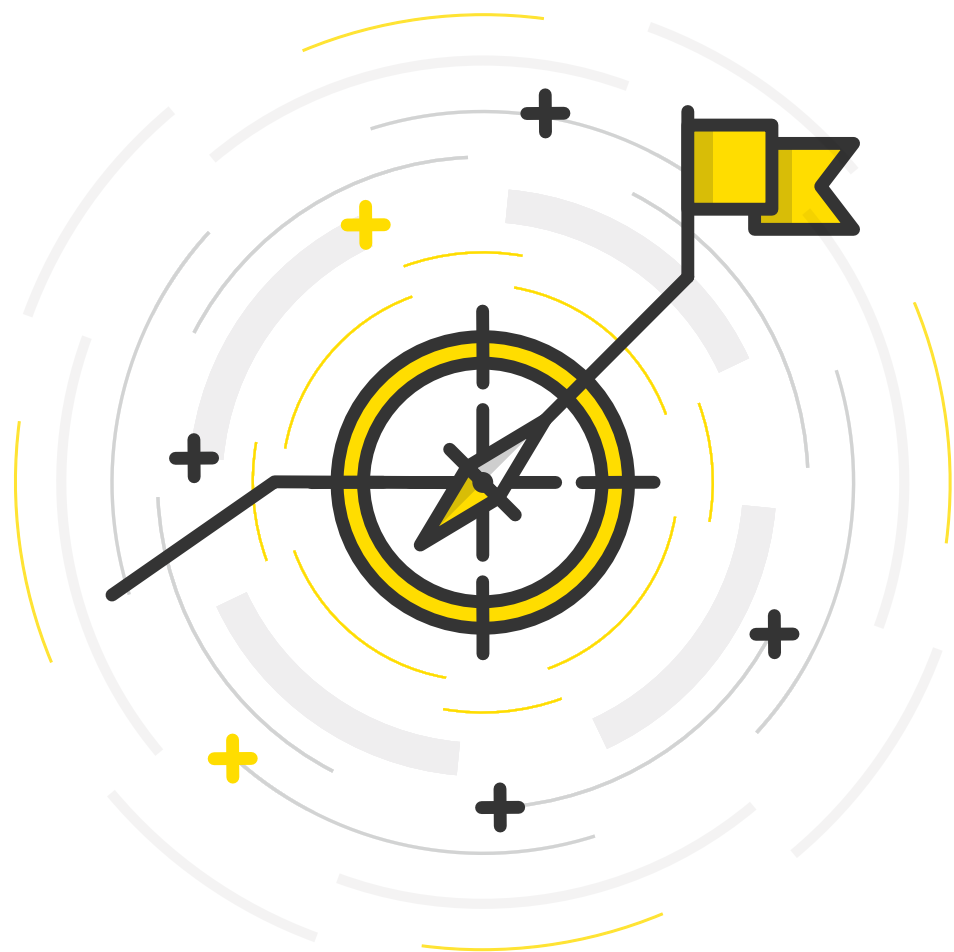
United by our Just Cause

As a material-handling solutions end user doing business in an increasingly dynamic and complex environment, agility, flexibility and technology-based solution expertise are must-have momentum drivers.

Maintaining—and increasing—your momentum against this high-pressure backdrop is one thing; doing it with a just cause is another. With Rolling On Interroll (ROI) we help passionate business leaders around the globe transform the

B2B world into one where **integrity, respect, and “giving back”** are the foundation of all business relationships.

By partnering with us, become part of a community that is transforming B2B on a global scale and are positioned to extend your corporate social responsibility (CSR) initiatives into your supplier network.



True partnership: built on trust

We are convinced that in today's fast-paced, dynamic world, nobody can do it all alone.

This is why we created ROI, a global network of approved Interroll partners. ROI partners are predominantly local process automation and system integration specialists with proven expertise and proven Interroll knowledge. Together, we are committed to helping passionate business leaders from around the world connect and grow and to

finding ways to resolve today's and tomorrow's material-handling challenges.

Discover the tangible results of ROI: reduced risk, tailored solutions, and the confidence that industry-leading Interroll technologies will be seamlessly integrated into your production and distribution processes.



The ROI quality seal

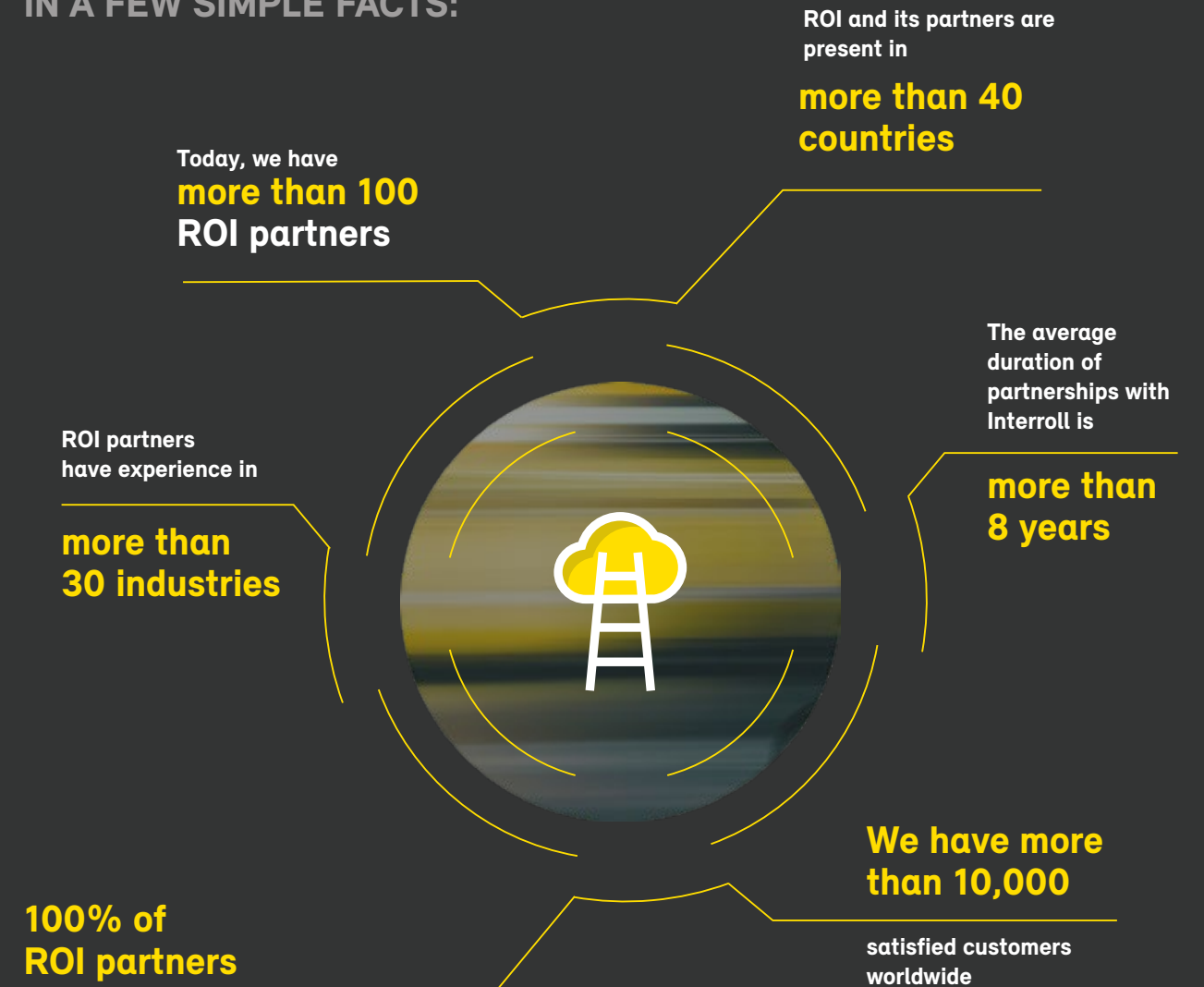
ROI is a quality seal to the market, and partners carrying this logo have all gone through a rigorous selection process based on a series of established criteria.

Every ROI candidate must meet our prerequisites: Interroll technology and product expertise, a proven successful installation track record, and completion of product training. These criteria qualify ROI partners as your specialists and guarantee consistency on a global scale.



Local solutions to global dynamics

PROOF OF ROI'S VALUE LIES IN A FEW SIMPLE FACTS:



Interroll DC drive technology



Interroll AC drive technology



Interroll MCP conveyor modules



Interroll MPP pallet handling modules



Interroll dynamic storage modules



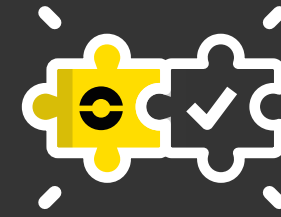
Interroll sorting technology



A global network of selected material handling experts

Speed, agility, flexibility, and technology-based solution expertise are must-have momentum drivers in an increasingly dynamic intralogistics market where end users' needs are becoming ever more complex.

Wherever you are in the world, whatever your size or industry, ROI gives you the peace of mind that comes with knowing you are served by long-standing, local Interroll partners with a **proven** track record and expertise around Interroll's mission-critical material-handling solutions.



A global program with three distinct value propositions



The autonomy to fine-tune your supplier network to your distinct needs is built into ROI:

as a global program, our network features a vast range of partners, from food processing industry machine manufacturers and solution providers for the courier, express and parcel (CEP) and e-commerce markets to system integrators serving a wide variety of industries. That's why ROI has a tiered setup with three distinct partner categories. Each category has a different set of conditions and—more importantly—a distinct value proposition for end users looking for material-handling providers.

Choose the suppliers who best meet your needs and increase your autonomy by putting ROI partners' industry-specific knowledge to work for you.



APPROVED Partner

These selected, long-standing Interroll partners are authorized to carry the ROI quality seal. Well trained on one primary Interroll technology, such as the Interroll Modular Conveyor Platform (MCP), an ROI Approved Partner has a proven track record of successful installations with a particular Interroll product technology.



Discover

the real-world results of working with an Approved Partner: confidence that your ROI partner has the Interroll product technology you need, reduced risk for your projects, and the peace of mind of knowing that your ROI partner has been trained by Interroll.



APPROVED Accelerator

These ROI partners have held the Approved Partner designation for at least a year and have been promoted after successfully mastering a second Interroll product technology, such as the Modular Pallet Conveyor Platform (MPP). Approved Accelerator partners have a proven track record of installations with more than one Interroll product technology included, as well as international collaborations with other ROI partners.



Get the confidence

of knowing that your ROI partner has the Interroll product technology know-how you need across two platforms, and benefit from reduced risk for your international project by working with a collaborator who is experienced at the global level.



APPROVED Value Creator

These ROI partners have at least two years of Approved Accelerator success and have been promoted to Approved Value Creator status. They have mastered a third Interroll product technology—for example, the Interroll Crossbelt Sorter—and have a proven track record of successful installation with three specific Interroll product technologies: For example MCP, MPP and the Interroll Crossbelt Sorter. Furthermore, ROI Approved Value Creator partners have collaborated with the Interroll Group in bringing the latest technology to market and are endorsed by leading market players.



Advance your business,

knowing that your ROI partner has the Interroll product technology know-how you need across three platforms. Experience reduced risk for your international projects and gain the agility that comes from future-proof installations.



Your benefits



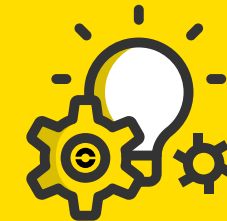
> **Trust-based, long-term partnerships**



> **One-of-a-kind combination of Interroll solutions and strong local partners**



> **Minimized risk** through approved ROI partners with certified Interroll product expertise.



> **Seamless, expert integration** of technologies into your processes



> **Increased uptime, safety, and customer satisfaction**



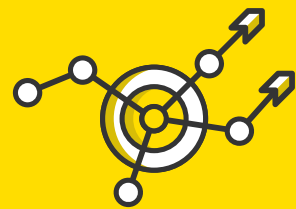
> **Partners situated close to you** and attuned to your needs



> **Consistently high-quality service** worldwide



Be part of our Just Cause and commitment to transforming the B2B world into one where integrity, respect, and "giving back" are the foundation of all business relationships.



Creating value- for you

Rolling On Interroll is all about bringing value to the global material-handling industry.

This is achieved by the unique combination of **industry-leading Interroll product technologies** and **strong, local automation partners** and

system integrators that will guarantee **seamless integration** into existing or new production and distribution processes. The ultimate result: You minimize your risks associated with production downtime, accidents, and unsatisfactory results.

Rolling On Interroll

**is a global competence network
of local specialists in material
handling and process automation.**

rollingoninterroll.com

