



Martin Vestergaard with the Rollertrack in use at Copenhagen Airport



Improved working conditions: significantly reduced back and shoulder injuries for operators in loading and offloading baggage

## Power Stow's Rollertrack Conveyor

# Excellence on the ramp

“Nothing is more powerful than an idea whose time has come.” This famous quote from Victor Hugo perfectly applies to the success story of the Danish company Power Stow, located in rural surroundings about 40 km from Copenhagen. Back in the 1990s, the Danish health and safety authorities had pressed for a solution to take the strain off baggage handling staff. These employees were working in narrow-body aircraft, which not only tested their physical strength to the limit but also posed genuine risks to their health. “I had an idea for a possible technical solution to that pressing issue, so I decided to go for it.” With this mindset Martin Vestergaard, a well-known figure on the international ground support equipment scene, founded Power Stow in 2003 and started to sketch out the Rollertrack Conveyor, a belt loader based on a novel yet simple conical roller design. He admits: “The idea of double conical rollers was a shot in the dark, but it stood the test and has now been patented.”

Able to move quickly in and out of aircraft, the extendable and retractable conveyor is setting standards across the globe. Driven by the Interroll 24V RollerDrive, the conveyor precisely guides baggage all the way into the cargo hold. Everything is carefully stowed ready for the Boeings, Airbuses or Embraers to take off.

### “... is was the best buy”

Ground Operations from leading airports and airlines confirm the advantages of the Rollertrack Conveyor. “This was the best buy in this niche market for GSE, outstanding product, high quality, delivered prior to scheduled lead times, 99 percent reliable product against the lowest Total Cost of Ownership (TCO ).” states Peter Leene, Senior Buyer Projects, Procurement Airport Operations (SPL/IW) at KLM. To date, more than 400 Rollertrack Conveyor units are in service at airports worldwide, from the US to New Zealand. ■

*Able to move quickly in and out of aircraft”, the extendable and retractable conveyor is setting standards across the globe.*

### Power Stow

Power Stow has been in the market for more than 10 years. Tested and tried under harsh, everyday conditions, the Rollertrack Conveyor has proved its superior performance through cost-effective loading and offloading of passenger baggage on the ramp. Power Stow is an official partner of the Rolling On Interroll program of the worldwide Interroll Group.

